#### Great infrastructure

# But for future succes change is comming

### From a network

of 26 long distance cycle routes.

To 10 iconic long distance cyle routes



## Less routes = more focus

- ✓ Quality
- ✓ Relationships (B-B)
- ✓ Services
- ✓ Community
- ✓ Measuring succes
- ✓ Branding



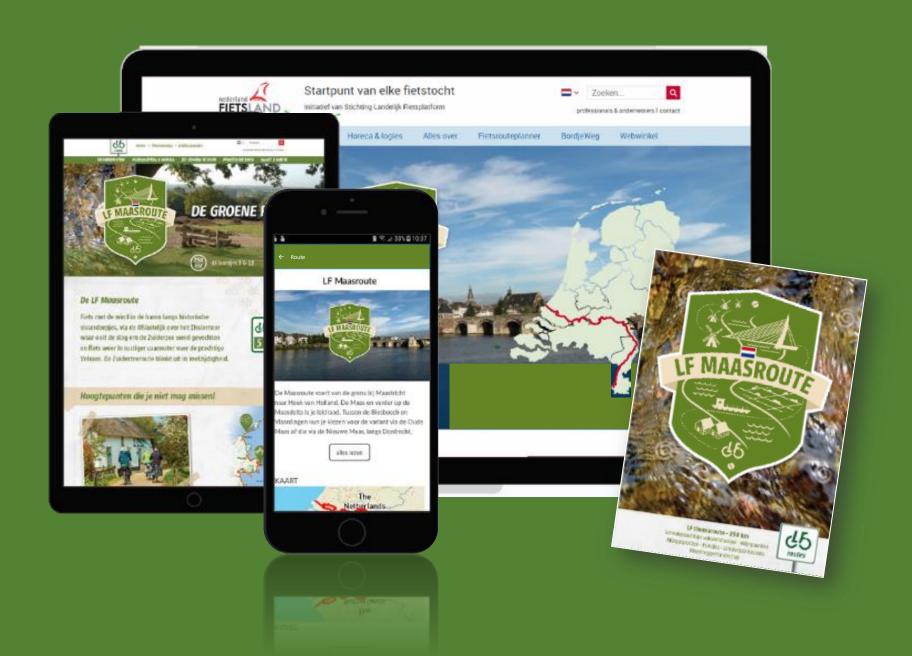














Oorkonde

VOOR HET UITRIJDEN VAN DE







HOEK VAN HOLLAND

ROTTERDAM



Gefietst door

Gestart

Voltooid

Namens stichting Landelijk Fietsplatform



Eric Nijland, directeur



#### What about focus on marketing?

"A great product is the best marketing"

(and let people talk about it)

So spread the word ;-)